

CLEAN WATER POWERED BY THE SUN

Company Presentation 2024



PROBLEM

Fresh water is becoming an extremely limited resource in the World



2.2 B people in the World don't have access to clean water.

Groundwater sources are becoming increasingly saline and polluted.





MISSION

Providing access to clean and affordable water, only through the sun.

From rural villages to commercial & industrial businesses in emerging countries, with economically and environmentally sustainable solutions.

EXPERIENCE



1981



Italy



Helios Technology Srl, leading PV cell and module manufacturing in the EU market

1983



Kenya & Burundi



First stand alone and hybrid PV systems for water pumping in Africa

1986



Italy



Delphos project, the largest grid-tied PV plant

1990



Italy/Russia JV





Russian JV for ingots and wafers production 1992



Sweden & South **Africa**





Swedish and African JVs PV modules production

1994



India



Indian JV and Technology and Technology transfers for transfer, for PV cells and modules production. Successful IPO

2022

1999



Croatia



Croatian JV for modules manufacturing and technology transfer 2000



China



PV Technology Transfer

of modules production to

China's N° 1 player

Yingli Solar



2008



Silfab Srl, JV with Australian & Taiwanese partners in the PV sector

2010



Canada & US





Silfab Solar Inc., leading North American manufacturer of PV modules (1.2 GW)

Mega Group

2014

Italy



Mega Group, holding of engineering companies operating in the PV sector MegaTis

2015

Italy



Mega Tis Srl, operator and EPC of PV systems



2018

Italy Cape Verde, Somalia, **Tanzania**







Genius Watter Srl, System leading Italian O&M integrator specialized in solar powered desalination and clean water supply



Italy



Genius Cold Srl, System integrator specialized in the solarpowered cold storage sector



FOUNDING TEAM



Franco Traverso
Chairman and Co-Founder

Franco is the Co-Founder and mentor of Genius Watter. He is a pioneer in the solar energy sector, with over 42 years' experience in solar ingots, wafers, cells, modules and systems manufacturing around the world. In 1981, he established his first company, **Helios Technology Srl**, which became the Italian leader in the production of PV cells, modules, components and systems. In 1990, he established a Joint Venture with a Russian partner and started producing innovative silicon ingots and wafers for solar cells production. In 1992, he started a series of technology transfers to his JVs, located in four continents and dedicated to the manufacturing of PV solar cells, modules, components and systems. In 2008, he established Silfab Group, which developed over 40 MWp of solar farms in Italy and currently owns 10+ MWp. He also established Silfab Solar Inc., one of the major solar modules manufacturers in Canada and US, with 700+ employees and 16% (2021) of the US Residential PV market share. He has filed several international patents and he has successfully driven some of his companies to IPOs.



Dario TraversoChief Economic Officer
and Co-Founder

Dario is the CEO and Co-Founder of Genius Watter. He is a results driven, dynamic entrepreneur with an international experience. In 2014 he started his entrepreneurial path by developing an international chain of retail stores in the food industry. In 2015, as major shareholder and director, he took over and revamped Goodies Bake Shop, an Italian bakery located in Canada currently with 41 employees and a total 2021 turnover of € 2.4 mln and € 0.68 mln EBITDA (+33% YoY). He is also a shareholder of Mega Tis Srl, an Italian company specialized in the operation, maintenance and revamping of large-scale solar photovoltaic plants in Italy (total 80+MWp), as well as EPC of residential PV systems, with total revenues of € 4.5 mln in 2021. In 2020 he co-founded **Investimenti Green Srl**, which took over an Italian liquidated solar EPC and IPP company, with a total investment of € 2.0 mln. In 2022 he was elected Board Member of the prestigious "Alliance for Rural **Electrification**" (ARE), the international business association that promotes a sustainable decentralized renewable energy industry for the 21st century.















CORPORATE STRUCTURE

Genius Watter's Headquarter is in Padua, Italy. GW is currently active in East and West Africa, planning to expand its operations in Central and South America and South East Asia in the next future.



The second business unit is **Genius Cold**, operating in the «Cooling-as-a-Service» segment, incorporated in Italy and in the process to be certified as "Benefit Corporation". Genius Cold is starting its operational in West and East Africa.





TACKLING 3 PROBLEMS AT ONCE:



lack of

1. TECHNOLOGY

lack of

2. MAINTENANCE

lack of

3. FUNDING

Genius IntegratedWater Solution

Local Presence and O&M

Pay-as-you-go

A resilient solution to provide access to **clean & affordable water** for rural communities and commercial & industrial businesses suffering from **water scarcity.**

Long-term maintenance and high performance over time.

The client pays on a consumption basis, at an affordable price, with **zero upfront investment.**

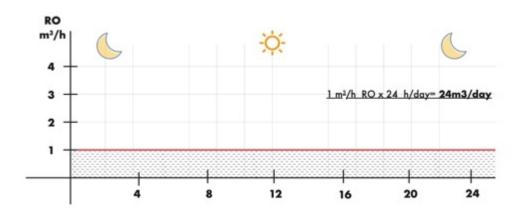


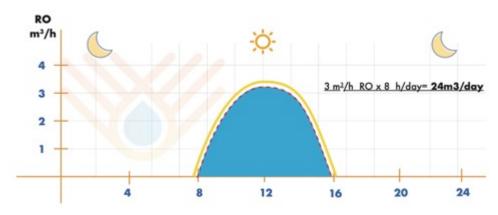
FROM ANY WATER SOURCE TO ANY WATER USE, ONLY THROUGH THE SUN



CONVENTIONAL APPROACH VS GENIUS SOLUTION







Conventional RO (diesel or grid-tied) Running 24 h/day

CAPEX
OPEX
CO² EMISSIONS

Zero

Genius RO

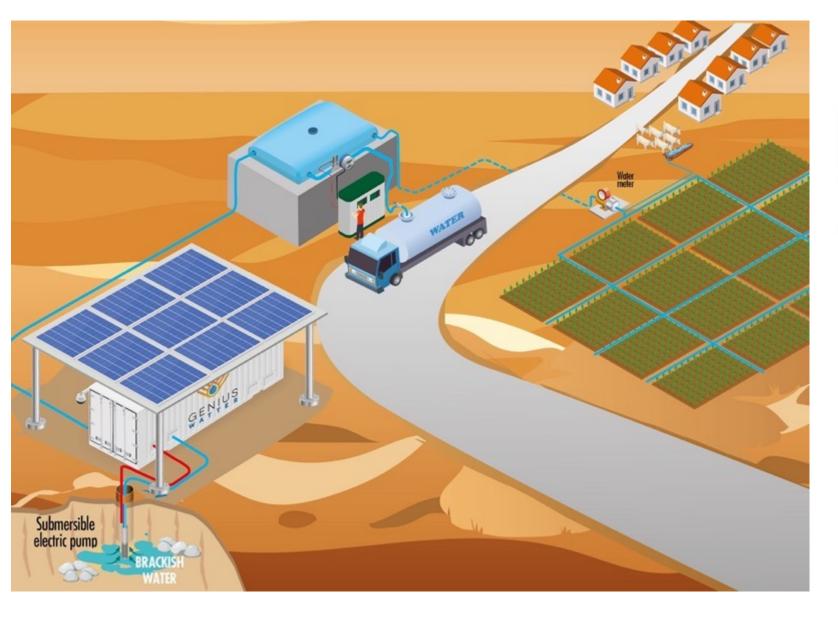
Exploits 90% of net PV power available across 8 equivalent hours, allowing extremely low operating costs for the following +30 years of the plant's lifespan.

CAPEX
OPEX
CO² EMISSIONS
SUSTAINABILITY

Zero Emissions



SUSTAINABILITY



TECHNOLOGY

GENIUS - ROReverse Osmosis

- √ 100% SOLAR-POWERED
- √ 100% AUTONOMOUS
- **✓ ZERO BATTERIES**
- ✓ EASY TO INSTALL
- √ MODULAR (5 TO 1.000+ m3/day)
- ✓ REMOTELY MONITORED & MANAGED
- ✓ LONG LIFESPAN





We look after every stage of the project, from the plant's design and build through to its installation, O&M and, lastly, its funding.

- We take care of co-investment and long-term management.
- We engage with international and public sector partners (Public-Private Partnerships PPPs).
- The client has access to a reliable supply of clean water at affordable prices.

FINANCIAL MODEL





APPLICATIONS

Agro-industrial

Boa Vista Island in Cape Verde (2020/2021)





Communities

Caynabo Village in Somalia (2021/2022)





Hospitality

King Fisher Village Hotel in Cape Verde (2021/2022)







GENIUS WATTER IN A NUTSHELL

1. One-stop-shop partner

Genius Watter takes care of project design, construction and long-term operation & maintenance.

2. Committed to high performance over time

Genius RO is designed to operate at maximum efficiency under the harshest climate conditions.

3. Co-Investor in projects

The client enjoys clean water at affordable prices without having to take on the initial investments.

4. Locally based

Remote monitoring and management, local warehouses and locally trained teams ensure the system's long life.

5. Environmentally sustainable solutions

Genius RO runs 100% solar without the need for any batteries.





Thank you

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